Subject: BQC (Revised) for selection of implementation agency for establishing SCADA, AMI AND CMP System

BIDDER'S QUALIFICATION CRITERIA (BQC)
FOR SELECTION OF IMPLEMENTATION AGENCY FOR ESTABLISHING SCADA, AMI AND CMP FOR GUJARAT GAS LIMITED

Document No.: GEL/IT/DX/SCADA/BQC/R1

File No: GEL-IT & ERP-2026-10-196268

Abbreviations

Sr. No.	Short Forms	Full Form
1.	AMI	Advanced Metering Infrastructure
2.	AMC	Annual Maintenance Contract
3.	AP	Authorised Partner
4.	ASP	Authorized Service Partner
5.	ATEX	Explosive Atmosphere Certification
6.	BEC	Bid Evaluation Criteria
7.	BG	Bank Guarantee
8.	BoM / BOM	Bill of Materials
9.	BQC	Bidder's Qualification Criteria
10.	CA	Chartered Accountant
11.	CGD	City Gas Distribution
12.	CMMI	Capability Maturity Model Integration
13.	CMP	Centralized Monitoring Platform
14.	CNG	Compressed Natural Gas
15.	Cr	Crore
16.	CRM	Customer Relationship Management
17.	ERP	Enterprise Resource Planning
18.	ESB	Enterprise Service Bus
19.	EVC	Electronic Volume Corrector
20.	FY	Financial Year
21.	GA	Geographical Area
22.	GEL	Gujarat Energy Ltd.
23.	GIS	Geographic Information System
24.	GST	Goods and Services Tax
25.	HES	Head End System
26.	ICCC	Integrated Command and Control Centre
27.	IECEX / IECEx	IEC System for Certification to Standards Relating to Equipment for Use in Explosive Atmospheres
28.	INR	Indian Rupee
29.	IRN	Inspection Release Note
30.	ISO	International Organization for Standardization
31.	LLP	Limited Liability Partnership
32.	LTD / Ltd.	Limited
33.	MAF	Manufacturer's Authorization Form
34.	MDM / MDMS	Meter Data Management / Meter Data Management System
35.	MIU / MIUs	Meter Interface Unit / Meter Interface Units
36.	MoU	Memorandum of Understanding
37.	NDA	Non-Disclosure Agreement
38.	OEM	Original Equipment Manufacturer
39.	O&M	Operation and Maintenance

Sr. No.	Short Forms	Full Form
40.	PAN	Permanent Account Number
41.	PC	Project Cost
42.	PESO	Petroleum and Explosives Safety Organisation
43.	PG	Payment Gateway
44.	PO	Purchase Order
45.	PoC	Proof of Concept
46.	PQ	Pre-Qualification
47.	PSU	Public Sector Undertaking
48.	Pvt.	Private
49.	QA/QC	Quality Assurance / Quality Control
50.	QCBS	Quality and Cost Based Selection
51.	RFP	Request for Proposal
52.	RTU	Remote Terminal Unit
53.	SAP	Systems, Applications and Products in Data Processing
54.	SCADA	Supervisory Control and Data Acquisition
55.	SPV	Special Purpose Vehicle
56.	TQ	Technical Qualification
57.	UDIN	Unique Document Identification Number
58.	ULB / ULBs	Urban Local Body / Urban Local Bodies
59.	WO	Work Order

Pre-Qualification Criteria (PQ)

Sr. No.	Description	Eligibility Criteria	Documentary Evidence
1.	Financial Capability	The Bidder shall have minimum average annual turnover of **INR 24 crores** in last three financial years (i.e., FY 2023-24, 2024-25, 2025-26).	• Certificate from the statutory auditor / CA (with UDIN) clearly specifying the average annual turnover for the specified years. • If audited financial report of Last FY is not available, then preceding Financial Year shall be considered and relevant documents shall be provided.
2.	Financial Capability	The Bidder and authorized partners (if proposed) shall have a positive net worth, as on 31st March 2026.	• Certificate from the statutory auditor / CA (with UDIN) clearly specifying the net-worth for the specified years. • The Original copy of the certificate shall be submitted
3.	Bidder's Experience_1	The Bidder shall have a demonstrable expertise and experience of setting up of SCADA solution or Similar Work for any client in India or outside of India in last seven years from the date of publication of this Bid. **Similar work definition for SCADA:** • Project cost shall be at least **10 Crore** • SCADA project shall have been consisted of Design, Engineering, Supply, Installation, Testing and Commissioning of SCADA system along with RTUs for any of the following sectors: I. CGD / Oil & Gas / Chemical / Electricity / Water domain company within or outside of India.	• Copy of Work order clearly highlighting scope of work, Bill of Material and value of contract / order pertaining to the components mentioned in the criteria • Copy of completion / Go Live certificate issued by client • At least of 1-year successful running / O&M completion certificate from client / CA certificate with UDIN • Exchange rate shall be as on date of bid submission

Sr. No.	Description	Eligibility Criteria	Documentary Evidence
		For the purpose of consideration of the achievement of the mentioned criteria, **project cost** shall be comprising of following costs only. a. SCADA software b. Cloud / On premises data centre for hosting SCADA software c. License cost of SCADA software d. RTUs e. Pressure and Temperature Transmitter	
4.	Bidder's Experience_2	The Bidder shall be the OEM of the offered SCADA Software. OR In case the sole bidder is Indian subsidiary, then their Parent / subsidiary company shall be the OEM of the offered SCADA software	Documentary proof / Confirmation by the bidder on their letter head declaring that the bidder is the licensor of the offered SCADA Software. OR Documentary proof / Confirmation by the Parent / subsidiary Company on their letterhead confirming as the licensor of the SCADA Software offered by their Indian subsidiary along with confirmation of their technical support to Indian Subsidiary for the proposed SCADA system
5.	Bidder's experience_3	The Bidder (or **authorized partner**) shall have demonstrable expertise and experience of the following: • **Similar work definition for AMI**: Supply, Installation, Commissioning and one year of successful operation and maintenance post Go live of the proposed Advanced Metering Infrastructure (AMI) (consists of offered make and model of AMI	• Copy of Work order clearly highlighting scope of work, Bill of Material and value of contract / order pertaining to the components mentioned in the criteria • Copy of completion / Go Live certificate issued by client / CA certificate with UDIN

<table>
<tr><th>Sr. No.</th><th>Description</th><th>Eligibility Criteria</th><th>Documentary Evidence</th></tr>
<tr><td></td><td></td><td>platform with / without the proposed Modem / MIUs) for any of the Electricity, Water, Oil and Gas segment of clients within or outside of India within the past 7 years from the month of publication of this RFP. The minimum value of the proposed project shall be as follows:

<table><tr><td>#</td><td>Particular</td><td>Project cost</td></tr><tr><td>A</td><td>One similar work, costing not less than</td><td>INR 1 Crore</td></tr><tr><td>B</td><td>Two similar work, costing not less than</td><td>INR 0.625 Crore</td></tr><tr><td>C</td><td>Three similar work, costing not less than</td><td>INR 0.5 Crore</td></tr></table>
For the purpose of consideration of the achievement of the mentioned criteria, project cost shall be comprising of following costs only.
f. AMI software
g. Cloud / On premises data centre for hosting AMI software
h. License cost of AMI software
i. Modem and / or MIUs</td><td>• Copy of MoU/Contract/Agreement with the authorized partner(if applicable), clearly mentioning roles and responsibilities.
• At least of 1-year successful running / O&M completion certificate from client / CA certificate with UDIN
• Exchange rate shall be as on date of bid submission</td></tr>
<tr><td>6.</td><td>Bidder Experiece_4</td><td>The Bidder (or authorized partner) shall have a demonstrable expertise and experience of setting up of a Centralized Monitoring Platform (CMP) or ICCC application for any of the Govt. / Semi Govt. / ULB / Smart City / Utilities / PSUs in India or outside of India in past 7 years from the month of publication of the Bid with the value mentioned in the table.
<table><tr><td>#</td><td>Particular</td><td>Project cost</td></tr></table></td><td>• Copy of Work order clearly highlighting scope of work, Bill of Material and value of contract / order pertaining to the components mentioned in the criteria
• Copy of completion / Go Live certificate issued by client
• Copy of MoU/Contract/Agreement with the authorized partner (if applicable), clearly mentioning roles and responsibilities.</td></tr>
</table>

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<tr><td>A</td><td>One similar work, costing not less than</td><td>INR 1 Crore</td></tr>
<tr><td>B</td><td>Two similar work, costing not less than</td><td>INR 0.625 Crore</td></tr>
<tr><td>C</td><td>Three similar work, costing not less than</td><td>INR 0.5 Crore</td></tr>
</table>
For the purpose of consideration of the achievement of the mentioned criteria, project cost shall be comprising of following costs only.
a. CMP / ICCC application along with its license cost
b. Video wall
c. Engineering / Operator workstation
d. Cloud infrastructure for ICCC application only
e. Data analytics software
</td><td>
• At least of 1-year successful running / O&M completion certificate from client / CA certificate with UDIN
• Exchange rate shall be as on date of bid submission
</td></tr>
<tr><td>7.</td><td>Legal entity</td><td>The Bidder shall be registered under the Companies Act 1956/2013 and subsequent amendments thereto and shall be in operation in India for a period of at least 7 years from the date of publishing of this RFP.</td><td>
• Copy of certification of incorporation issued by competent authority
• Copy of PAN card
• Copy of GST registration Certificate
</td></tr>
<tr><td>8.</td><td>Years in operation</td><td>The Bidder shall be in operation for at least 5 years from the date of publication of this RFP</td><td>
• Work order more than 5 years old from the date of bid publication of this RFP
</td></tr>
<tr><td>9.</td><td>Mandatory Undertakings</td><td>The Bidder:
Shall not have been blacklisted or debarred by any Central Government / Any State Government / Smart City SPV / PSU/ Honorable Court of India/Any Government Entity in India as on the date of bid submission.
Not be insolvent, in receivership, bankrupt or being wound up, not have its affairs administered by a court or a judicial</td><td>
• Self-declaration by the Bidder, duly signed by the authorized signatory on non-judicial stamp paper of INR 300.
</td></tr>
</table>

Sr. No.	Description	Eligibility Criteria	Documentary Evidence
		officer, not have its business activities suspended and must not be the subject of legal proceedings for any of the foregoing reasons. Not have their directors and officers convicted of any criminal offence related to their professional conduct or the making of false statements or misrepresentations as to their qualifications to enter into a procurement contract within a period of three years preceding the commencement of the procurement process or not have been otherwise disqualified.	
10.	Gujarat presence	Bidder shall have their office in any city of the Gujarat state. If in case there are no office in Gujarat, Bidder shall submit an undertaking to open an office within 45 days of issuance of Work order Note: Bidder shall ensure that their proposed / concerned team members for this project shall work out of this mentioned office only. This shall not be applicable for the field resources, working on site.	• Copy of GST / Electricity bill / any other relevant document (in case of an existing office in Gujarat) • Undertaking to open an office in Gujarat within 45 calendar days (In case of no office within the Gujarat state)

Authorized Partner (AP) compliance criteria:

Sr. No.	Criteria	Documentary evidence
1.	The proposed Authorized Partner/s (AP) shall have to be an OEM/its Indian subsidiary/its Indian ASP of offered AMI System (Comprising of Head End system functionality and MDM functionality) AND / OR offered CMP / ICCC application.	i. Undertaking on OEM's letterhead as per Annexure – 1A ii. If ASP, authorisation letter on OEM's letterhead as per Annexure – 1B
2.	The proposed AP/s shall have a valid certification for ISO 27001 and ISO 9001	Necessary valid certification as on bid publication date from competent authority

Sr. No.	Criteria	Documentary evidence
3.	The proposed Authorized Partner/s (AP) shall have a turnover of at least INR 4 Crore	i. Certificate from the statutory auditor / CA (with UDIN) clearly specifying the average annual turnover for the specified years. ii. If audited financial report of Last FY is not available, then preceding Financial Year shall be considered and relevant documents shall be provided.
4.	MoU/Contract/Agreement between Bidder and authorised partner/s indicating the mutual interest to enter into a formal agreement for this project with clear distinction of roles and responsibilities for the assignment.	Undertaking on Bidder and Authorised Partner/s's letterhead
5.	Undertaking by the Bidder for execution of the project by the proposed AP ONLY and no changes to the proposed AP/s shall be permitted in this regard unless specified / requested by Bidder (approved by GEL, subject to fulfilment of all the applicable criteria in this BQC)/specifically requested by GEL during the entire contract duration of the project including extensions if any.	Undertaking on Bidder's letterhead
6.	Bidder shall be solely responsible for the entire scope of work for this assignment, including the part of scope of work to be undertaken by the Authorized Partner/s (AP).	Undertaking on Bidder's letterhead

OEM compliance criteria

Sr. No.	Component	Criteria	Documentary evidence
1.	Modem	i. Shall have a registered office in India for past more than 5 years (As on bid publication date) ii. The OEM shall have its own RMA setup to fulfil its warranty, service, AMC commitments (or via authorized service partner / distributor) in India as on the bid publication date. iii. The OEM shall have valid ISO 9001, ISO 27001 certifications. iv. The proposed Modem must have a valid certification of PESO / ATEX / IECEx (Zone 1 / Zone 2) v. The OEM shall not have been blacklisted or debarred by any Central Government / Any State Government / Smart City SPV / PSU/ Honorable Court of India/Any Government Entity in India as on the date of bid submission.	i. Certificate of Incorporation (CIN) ii. Undertaking on OEM's letterhead iii. Necessary valid certification as on bid publication date from competent authority iv. Necessary valid certification as on bid publication date from competent authority v. Undertaking on OEM's letterhead
2.	MIUs	i. Shall have a registered office in India for past more than 5 years (As on bid publication date) ii. The OEM shall have its own RMA setup to fulfil its warranty, service, AMC commitments (or via authorized service partner / distributor) in India as on the bid publication date. iii. The OEM shall have valid ISO 9001, ISO 27001 certifications. iv. The proposed MIUs must have a valid certification of PESO / ATEX / IECEx (Zone 1 / Zone 2) v. The OEM shall not have been blacklisted or debarred by any Central Government / Any State Government / Smart City SPV / PSU/ Honorable Court of India/Any Government Entity in India as on the date of bid submission.	i. Certificate of Incorporation (CIN) ii. Undertaking on OEM's letterhead iii. Necessary valid certification as on bid publication date from competent authority iv. Necessary valid certification as on bid publication date from competent authority v. Undertaking on OEM's letterhead
3.	RTUs	i. Shall have a registered office in India for past more than 5 years (As on bid publication date) ii. Minimum supply and installation base of 25,000 RTUs within India or outside of India iii. The OEM shall have its own RMA setup to fulfil its warranty, service, AMC commitments (or via authorized	i. Certificate of Incorporation (CIN) ii. Undertaking on Bidder and OEM's letterhead iii. Undertaking on OEM's letterhead iv. Necessary valid certification as on bid publication date

Sr. No.	Component	Criteria	Documentary evidence
		service partner / distributor) in India as on the bid publication date. iv. The OEM shall have valid ISO 9001, ISO 27001 certifications. v. The OEM shall not have been blacklisted or debarred by any Central Government / Any State Government / Smart City SPV / PSU/ Honourable Court of India/Any Government Entity in India as on the date of bid submission.	from competent authority v. Undertaking on OEM's letterhead
4.	Pressure and Temperature transmitter	i. Shall have a registered office in India for past more than 5 years (As on bid publication date) ii. The OEM shall have its own RMA setup to fulfil its warranty, service, AMC commitments (or via authorized service partner / distributor) in India as on the bid publication date. iii. The OEM shall have valid ISO 9001, ISO 27001 certifications. iv. The proposed Pressure/temperature transmitters must have a valid certification of PESO / ATEX / IECEx (Zone 1 / Zone 2) v. The OEM shall not have been blacklisted or debarred by any Central Government / Any State Government / Smart City SPV / PSU/ Honourable Court of India/Any Government Entity in India as on the date of bid submission.	i. Certificate of Incorporation (CIN) ii. Undertaking on Bidder and OEM's letterhead iii. Undertaking on OEM's letterhead iv. Necessary valid certification as on bid publication date from competent authority v. Undertaking on OEM's letterhead

Technical Qualification Criteria (TQ)

It will be QCBS based bid evaluation wherein 70% weightage shall be given to Technical Marks and 30% weightage shall be given to Commercial.

<table>
<tr><th>Sr. No.</th><th>Evaluation Criteria</th><th>Sub-Criteria.</th><th>Max. Marks</th><th>Marking Guidelines</th><th>Documentary Evidence</th></tr>
<tr><td>1.</td><td>Financial capability</td><td>The sole Bidder having annual average turnover in last 3 FY ending 31st March 2026 shall get marks as per the guidelines.</td><td>10</td><td><table><tr><th>Average annual Turnover</th><th>Marks</th></tr><tr><td>>= 24 crores & <= 100 crores</td><td>3 Marks</td></tr><tr><td>> 100 & <= 300 crores</td><td>6 Marks</td></tr><tr><td>>300 & <= 500 crores</td><td>9 Marks</td></tr><tr><td>> 500 crores</td><td>10 Marks</td></tr></table></td><td>Certificate from the statutory auditor / CA (with UDIN) clearly specifying the average annual turnover for the specified years.
If audited financial report of Last FY is not available, then preceding Financial Year shall be considered and relevant documents shall be provided.</td></tr>
<tr><td>2.</td><td>Experience of Bidder</td><td>The Bidder having demonstrable expertise and experience of setting up of SCADA solution (as per the similar work definition for SCADA mentioned in PQ Sr. No. 3) for any client in India or outside of India in last seven years from the date of publication of this Bid shall be awarded marks as per the</td><td>15</td><td><table><tr><th>Number of Projects</th><th>Marks</th></tr><tr><td>= 1 Project</td><td>4 Marks</td></tr><tr><td>2 Projects</td><td>8 Marks</td></tr><tr><td>3 Projects</td><td>12 Marks</td></tr><tr><td>>3 Projects</td><td>15 Marks</td></tr></table></td><td>Copy of Work order clearly highlighting scope of work, Bill of Material and value of contract / order pertaining to the components mentioned in the criteria
Copy of completion / Go Live certificate issued by client
At least of 1-year successful running / O&M completion</td></tr>
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<tr><th>Sr. No.</th><th>Evaluation Criteria</th><th>Sub-Criteria.</th><th>Max. Marks</th><th>Marking Guidelines</th><th>Documentary Evidence</th></tr>
<tr><td></td><td></td><td>marking guidelines against the cumulative project cost of the cited experience.
Project definition: (Please refer Sr. No. 3 of PQ criteria)</td><td></td><td></td><td>certificate from client / CA certificate with UDIN
• Exchange rate shall be as on date of bid submission</td></tr>
<tr><td>3.</td><td>Experience of Bidder</td><td>The Bidder (or any authorized partner) having demonstrable expertise and experience of setting up of at least 1 (one) SCADA solution for any City Gas Distribution (CGD) client in India or outside of India in last seven years from the date of publication of this Bid. Bidder may showcase an ongoing assignment against this clause.</td><td>10</td><td><table><tr><th>Number of Projects</th><th>Marks</th></tr><tr><td>= 1 Project</td><td>2 Marks</td></tr><tr><td>2 Projects</td><td>5 Marks</td></tr><tr><td>3 Projects</td><td>8 Marks</td></tr><tr><td>>3 Projects</td><td>10 Marks</td></tr></table></td><td>• Copy of Work order clearly highlighting scope of work, Bill of Material and value of contract / order pertaining to the components mentioned in the criteria
• Copy of completion / Go Live certificate issued by client
• At least of 1-year successful running / O&M completion certificate from client / CA certificate with UDIN
• Exchange rate shall be as on date of bid submission</td></tr>
<tr><td>4.</td><td>Experience of Bidder</td><td>The Bidder (or its authorized partner) having demonstrable expertise and experience of provisioning of AMI solution (as per the similar work definition for AMI mentioned in PQ Sr. No. 5) for any client in India or outside of India in last seven years from the date of publication of this Bid shall be awarded marks as per the marking guidelines.</td><td>10</td><td><table><tr><th>Number of Projects</th><th>Marks</th></tr><tr><td>= 1 Project</td><td>2 Marks</td></tr><tr><td>2 Projects</td><td>5 Marks</td></tr><tr><td>3 Projects</td><td>8 Marks</td></tr><tr><td>>3 Projects</td><td>10 Marks</td></tr></table></td><td>• Copy of Work order clearly highlighting scope of work, Bill of Material and value of contract / order pertaining to the components mentioned in the criteria
• Copy of completion / Go Live certificate issued by client / CA certificate with UDIN
• Copy of MoU/Contract/Agreement with the authorized partner, clearly mentioning roles and responsibilities.</td></tr>
</table>

<table>
<tr><th>Sr. No.</th><th>Evaluation Criteria</th><th>Sub-Criteria.</th><th>Max. Marks</th><th>Marking Guidelines</th><th>Documentary Evidence</th></tr>
<tr><td></td><td></td><td>Project definition: (Please refer Sr. No. 5 of PQ criteria)</td><td></td><td></td><td>• At least of 1-year successful running / O&M completion certificate from client / CA certificate with UDIN
• Exchange rate shall be as on date of bid submission</td></tr>
<tr><td>5.</td><td>Experience of Bidder</td><td>The Bidder (or or any authorized partner) having a demonstrable expertise and experience of setting up of CMP/ICCC application for any of the Govt. / Semi Govt. / ULB / Smart City / Utilities / PSUs in India or outside of India in past 7 years from the date of publication of the Bid shall get marks as per the marking guideline.</td><td>10</td><td><table><tr><th>Number of Projects</th><th>Marks</th></tr><tr><td>= 1 Project</td><td>3 Marks</td></tr><tr><td>2 Projects</td><td>5 Marks</td></tr><tr><td>3 Projects</td><td>8 Marks</td></tr><tr><td>>3 Projects</td><td>10 Marks</td></tr></table></td><td>• Copy of Work order clearly highlighting scope of work, Bill of Material and value of contract / order pertaining to the components mentioned in the criteria
• Copy of completion / Go Live certificate issued by client / CA certificate with UDIN
• Copy of MoU/Contract/Agreement with the authorized partner, clearly mentioning roles and responsibilities.
• At least of 1-year successful running / O&M completion certificate from client / CA certificate with UDIN
• Exchange rate shall be as on date of bid submission.</td></tr>
<tr><td>6.</td><td>Certification</td><td>The bidder or its subsidiary / sister concern / affiliate company having certification shall get marks as per the marking guideline:

• ISO 9001</td><td>5</td><td><table><tr><th>Number of Certifications</th><th>Marks</th></tr><tr><td>= 1 Certification</td><td>1 Marks</td></tr><tr><td>2 Certifications</td><td>2 Marks</td></tr><tr><td>3 Certifications</td><td>3 Marks</td></tr><tr><td>4 Certifications</td><td>4 Marks</td></tr></table></td><td>• Valid certifications as on the bid submission date
• Certifications from Authorized partner/s (if applicable) shall not be considered for marking of this criterion</td></tr>
</table>

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<tr><th>Sr. No.</th><th>Evaluation Criteria</th><th>Sub-Criteria.</th><th>Max. Marks</th><th>Marking Guidelines</th><th>Documentary Evidence</th></tr>
<tr><td></td><td></td><td>• ISO 14001
• ISO 27001
• CMMI Level 3 / 5
• ISO 31000
• ISO 20000
• ISO 45001</td><td></td><td><table><tr><td>>4 Certifications</td><td>5 Marks</td></tr></table></td><td></td></tr>
<tr><td>7.</td><td>Demonstration of the solution (POC)</td><td>Bidder shall have to demonstrate their solution in a POC and shall be given marks as per the marking guideline.</td><td>40</td><td><table><tr><th>Evaluation Parameters</th><th>Marks</th></tr><tr><td>Demo of SCADA software meeting all the functionalities</td><td>8</td></tr><tr><td>Demo of CMP software meeting all the functionalities</td><td>5</td></tr><tr><td>POC of SCADA implementation at CNG station</td><td>12</td></tr><tr><td>POC of AMI implementation</td><td>10</td></tr><tr><td>Technical presentation</td><td>5</td></tr></table></td><td>-</td></tr>
</table>

Notes on POC:

1. The Schedule, location and checklist for POC shall be communicated separately, tentatively one week prior to the actual date of POC, to only those bidders which are qualified under “Pre-Qualification Criteria (PQ)” specified above. No request for POC on a separate date/time slot or repeat trial shall be permitted beyond the finalised POC timeline.
2. Addition / deletion / updation of POC evaluation parameters as tentatively noted above shall be at sole discretion of GEL.
3. During the POC, the bidder shall bring the proposed hardware and proposed software in the bid. A technically qualified representative from the Bidder's team must be present to conduct the trial.
4. All bidders will strictly follow safety related or any other instructions as provided by GEL team during all time of POC
5. POC shall be conducted at bidder’s risk and cost. Any damage to the Hardware or software or any of its component during the POC shall not be attributable to GEL.

BQC Notes (Most Important)

1. Bidder shall submit all qualification documents (preferably colour scan copy) as mentioned above on (n)Procure. No additional documents in the physical form shall be considered.
2. All qualification documents as mentioned above falls under rejection category and non-submission of any of the requisite documents shall make the bid liable for rejection summarily.
3. All supporting document as mentioned above shall be in English language only. In case of the certificates / documents are in a language other than English, translated documents of the same, duly attested by a third-party agency, shall however be submitted along with the technical bid.
4. Bidder shall submit contact details (other than GEL) of document issuing authority with minimum as Name & Designation, Office address, Email address and Contact Number
5. Documents shall be submitted in line with BQC requirement only.
6. Document submitted for Trial Orders or Proof of Concept (PoC) shall not be considered for the criteria mentioned in PQ and TQ.
7. Only those documents which are sufficient for qualification shall be uploaded. Extra documents shall be avoided.
8. The Bidder must attach valid documents in support to their Pre-Qualification and Technical Qualification criteria as mentioned above. Without proper supporting documents, the bid proposals are liable to be rejected. The Pre-qualification and Technical Qualification proposal shall be uploaded on the bidding portal (searchable copy).
9. If the bidder is under NDA with the client, then for bid evaluation, certificate from practicing chartered accountant or statutory auditor along with self-certification/ declaration from CEO/CFO/COO/Managing Director/ Chairman/Country Head of the bidding entity providing the following details:
    - Brief of work
    - Contract Period
    - Date of Completion
    - Value of work executed
    - Client’s nature of business
    - Copy of NDA
10. GEL reserves the right to check/validate the authenticity of the information provided in the Pre-qualification and Technical evaluation criteria.
11. GEL may request written clarifications from the Bidders to clarify ambiguities and uncertainties arising out of the evaluation of the Bid documents.
12. A Bidder shall submit only one bid in the same bidding process. A Bidder who submits or participates in more than one bid, directly or indirectly, will result in disqualification of all the proposals, in which the BIDDER has participated. Alternative bids are not acceptable. By way of abundant caution, it is clarified that bids submitted by the partnership firm/proprietary firm having one or more common partner/same proprietor would be treated as submission of multiple bids by the same bidder resulting in disqualification of all such bids.
13. Contract shall not be split among multiple Bidders. Contract shall be awarded to SINGLE Bidder only.
14. The Manufacturer's Authorization Form (MAF) as per Annexure 2 from the OEM/s is required for all hardware and software components being proposed as part of this project.

CHECKLIST FOR BIDDERS:

Checklist for BQC (Only for bidders' reference, criteria and supporting document for evaluation shall be considered as per above table):

PQ Document Checklist

Sr. No.	Description	Documentary Evidence	Submitted Yes/No
1.	Financial Capability	• Certificate from the statutory auditor / CA (with UDIN) clearly specifying the average annual turnover for the specified years. • If audited financial report of Last FY is not available, then preceding Financial Year shall be considered and relevant documents shall be provided.	
2.	Financial Capability	• Certificate from the statutory auditor / CA (with UDIN) clearly specifying the net-worth for the specified years. • The Original copy of the certificate shall be submitted	
3.	Bidder's Experience_1	• Copy of Work order clearly highlighting scope of work, Bill of Material and value of contract / order pertaining to the components mentioned in the criteria • Copy of completion / Go Live certificate issued by client • At least of 1-year successful running / O&M completion certificate from client / CA certificate with UDIN • Exchange rate shall be as on date of bid submission	
4.	Bidder's Experience_2	Documentary proof / Confirmation by the bidder on their letter head declaring that the bidder is the licensor of the offered SCADA Software. OR Documentary proof / Confirmation by the Parent / subsidiary Company on their letterhead confirming as the licensor of the SCADA Software offered by their Indian subsidiary along with confirmation of their technical support to Indian Subsidiary for the proposed SCADA system	
5.	Bidder's experience_3	• Copy of Work order clearly highlighting scope of work, Bill of Material and value of contract / order pertaining to the components mentioned in the criteria	

Sr. No.	Description	Documentary Evidence	Submitted Yes/No
		• Copy of completion / Go Live certificate issued by client / CA certificate with UDIN • Copy of MoU/Contract/Agreement with the authorized partner, clearly mentioning roles and responsibilities. • At least of 1-year successful running / O&M completion certificate from client / CA certificate with UDIN • Exchange rate shall be as on date of bid submission	
6.	Bidder Experiece_4	• Copy of Work order clearly highlighting scope of work, Bill of Material and value of contract / order pertaining to the components mentioned in the criteria • Copy of completion / Go Live certificate issued by client • Copy of MoU/Contract/Agreement with the authorized partner, clearly mentioning roles and responsibilities. • At least of 1-year successful running / O&M completion certificate from client / CA certificate with UDIN • Exchange rate shall be as on date of bid submission	
7.	Legal entity	• Copy of certification of incorporation issued by competent authority • Copy of PAN card • Copy of GST registration Certificate	
8.	Years in operation	• Work order more than 5 years old from the date of bid publication of this RFP	
9.	Mandatory Undertakings	Self-declaration by the Bidder, duly signed by the authorized signatory on non-judicial stamp paper of INR 300.	
10.	Gujarat presence	• Copy of GST / Electricity bill / any other relevant document (in case of an existing office in Gujarat) • Undertaking to open an office in Gujarat within 45 calendar days (In case of no office within the Gujarat state)	

Authorised Partner Document Checklist

Sr. No.	Documentary evidence	Submitted Yes/No
1.	i. Undertaking on OEM's letterhead ii. If ASP, authorisation letter on OEM's letterhead	
2.	Necessary valid certification as on bid publication date from competent authority	
3.	i. Certificate from the statutory auditor / CA (with UDIN) clearly specifying the average annual turnover for the specified years. ii. If audited financial report of Last FY is not available, then preceding Financial Year shall be considered and relevant documents shall be provided.	
4.	Undertaking on Bidder and Authorised Partner/s's letterhead	
5.	Undertaking on Bidder's letterhead	
6.	Undertaking on Bidder's letterhead	

OEM Compliance Document Checklist

Sr. No.	Component	Documentary evidence	Submitted Yes/No
1.	Modem	i. Certificate of Incorporation (CIN) ii. Undertaking on OEM's letterhead iii. Necessary valid certification as on bid publication date from competent authority iv. Necessary valid certification as on bid publication date from competent authority v. Undertaking on OEM's letterhead	
2.	MIUs	i. Certificate of Incorporation (CIN) ii. Undertaking on OEM's letterhead iii. Necessary valid certification as on bid publication date from competent authority iv. Necessary valid certification as on bid publication date from competent authority v. Undertaking on OEM's letterhead	
3.	RTUs	i. Certificate of Incorporation (CIN) ii. Undertaking on Bidder and OEM's letterhead iii. Undertaking on OEM's letterhead iv. Necessary valid certification as on bid publication date from competent authority v. Undertaking on OEM's letterhead	
4.	Pressure and Temperature transmitter	i. Certificate of Incorporation (CIN) ii. Undertaking on Bidder and OEM's letterhead iii. Undertaking on OEM's letterhead iv. Necessary valid certification as on bid publication date from competent authority v. Undertaking on OEM's letterhead	

Annexure-1A

Format for submitting the Declaration letter (OEM) to be printed on OEM's letter head

Bidder's Ref. _____
Date _____

To,
Gujarat Energy Ltd.
Office No. 4 & 5
IT Tower-2, Infocity,
Gandhinagar 382009

Tender description & ID: _____
Tender Ref. No. _____

Subject: Declaration letter

Dear Sir,

With reference to subject matter, we _____ would like to bring to your kind attention that we are the Original Equipment Manufacturer (OEM) of _____ (Offered Product's name and Model name).

We hereby take the single point responsibility and accountability for providing all the technical support for executing the entire tender scope as per GEL requirements from time to time and this is valid till execution of the entire contract which shall include warranty period of the materials supplied against the contract including extension, if any and Operation and Maintenance services, if applicable.

Thanking you.

Authorized Signatory

For _____

If the OEM is the parent company of the bidder, necessary documents clearly establishing the relationship between the bidder and parent OEM company shall be submitted along with the bid.

Annexure-1B

Format for submitting the Authorization letter (In case bidder is not an OEM) to be printed on OEM's or OEM's Authorized Service Partner's letter head

Bidder's Ref. No. _____
Date _____

To,

M/s Gujarat Energy Ltd.
Office No. 4 & 5
IT Tower-2, Infocity,
Gandhinagar 382009

Tender description & ID: _____
Tender Ref. No. _____

Subject: Authorization letter

Dear Sir,

With reference to subject matter, we _____ would like to bring to your kind attention that we are the Original Equipment Manufacturer (OEM) of _____ (Offered Product's name and Model name).

Letter from OEM authorizing us as their Service Partner is enclosed here with for reference (applicable in case of Authorized Service Partner only).

We certify that we have a formal tie-up along with _____ *(Bidder's name)* and we will be the Authorized Service Partner (ASP) for the Bidder and hereby take complete responsibility for providing all technical support, QA/QC, performance, at least 5 years of warranty and 2 years of post-warranty support (for proposed products as applicable) to the Bidder and this declaration is valid till execution of the entire contract which shall include warranty period of the materials supplied against the contract including extension, if any and Operation and Maintenance services, if applicable.

Thanking you.

Authorized Signatory
For _____

If the bidder presents a formal tie up with OEM/ its Indian subsidiary/its Indian ASP, necessary documents clearly establishing the relationship between the bidder and OEM/ its Indian subsidiary/its Indian ASP shall be submitted along with the bid.

Annexure - 2

MAF - Format for Authorization Letters from OEMs

<<To be printed on letter head of OEM and signed by Authorized signatory of OEM>>

Date:

To,
M/s Gujarat Energy Ltd.
Office No. 4 & 5
IT Tower-2, Infocity,
Gandhinagar 382009
To,
Tender description & ID: _____
Tender Ref. No. _____

Tender description & ID: _____

Dear Sir/ Madam,

We _____, (name and address of the manufacturer) who are established and reputed manufacturers of _____ having factories at _____ (addresses of manufacturing / development locations) do hereby authorize M/s _____ (name and address of the Bidder) to bid, negotiate and conclude the contract with you against the above mentioned tender for the above equipment / software manufactured / developed by us.

No.	Item Category	Quoted Make & Model
1.		
2.		
3.		
.		
.		
N		

We herewith certify that the above-mentioned equipment / software products are not end of the life / end of sale/order and we hereby undertake to support this equipment / software for the duration of minimum 7 years from the date of Bid submission.

Yours faithfully,

(Signature of the Authorized Signatory from OEM)

Name
Designation
Seal.
Place:

Business Address:
Date: